

Dear ARBURG user,

Competitive pricing of ARBURG OEM plasticising components!!

A recent analysis of our customer database revealed that a proportion of our customers have not purchased any plasticising screws or barrels from us since 2005. It may be of course that the need has not arisen, alternatively perhaps you are using a third party supplier?

We believe it to be a mutually beneficial exercise to make our customers aware that our current prices are competitive and when you are in the position of requiring a check valve assembly, screw or barrel for instance please contact us and prepared to be surprised! As a direct result of our parent company's ethos of investing in in-house manufacturing, we have seen a consistent reduction in our production costs and can thus pass these onto our customers worldwide in the form of more competitive pricing on components such as these.

These savings have been achieved through a major investment programme in in-house manufacturing and hardening processes.

For example:- Plasticising screws have reduced in price by up to 25% and barrels by 20% over the past few years.

Some examples are shown below.

100 injection unit 'ARBID' screw 25mm diameter

Screw £1030 in 2003, now £760

Barrel in 2003 £1550, now £1290

100 injection unit BMA screw 25mm diameter

Screw £1230 in 2003, now £1010

Barrel in 2003 £1850, now £1530

250 injection unit 'ARBID' screw 35mm diameter

Screw £1420 in 2003, now £1030

Barrel in 2003 £2110, now £1650

250 injection unit BMA screw 35mm diameter

Screw £1660 in 2003, now £1290

Barrel in 2003 £2540, now £2040

350 injection unit 'ARBID' screw 45mm diameter

Screw £1630 in 2003, now £1330

Barrel in 2003 £2860, now £2360

350 injection unit BMA screw 45mm diameter

£1930 in 2003, now £1680

Barrel in 2003 £2860, now £2360

All prices quoted are ex-VAT and ex-works Warwick

Passing on the benefits from our investment is one way ARBURG can work in partnership with our customers to establish and reinforce the strong customer service commitment that is part of the long tradition of ARBURG. When you are ready for replacement screws and barrels please ask us for a quotation, you may be pleased you did and in addition with realistic prices comes the reassurance of purchasing genuine OEM parts.

Yours sincerely

A handwritten signature in black ink, appearing to read "A. Hambrook". The signature is written in a cursive style with a large initial "A" and a long, sweeping underline.

The ARBURG Customer Service Team